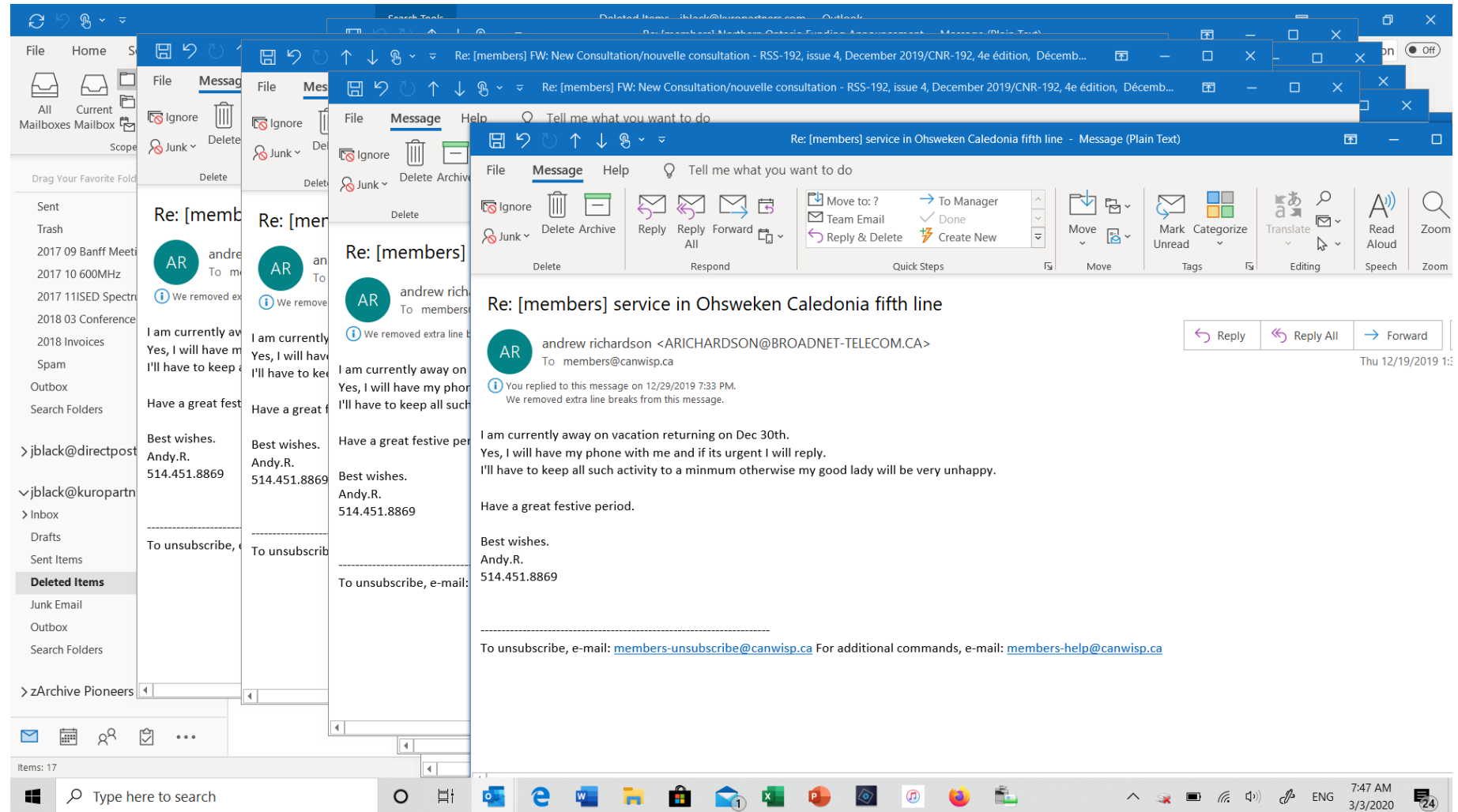




CanWISP 2020



CanWISP 2020





CanWISP 2020

The Industry:

- Approximately 250 WISPs in Canada
- Serving over 400,000+ Canadian homes and businesses in mostly rural regions
- 50 member WISPs



CanWISP 2020

History

- CanWISP established in 2013

Our message

- WISPs serve a crucial role in delivering broadband internet to Canadian homes and businesses
- Spectrum License fees for Point-To-Point connections are priced inappropriately for current data-first business models
- Access to interference-free spectrum is an enabler of higher speed internet services being requested by our customers and held out as a target by our regulator, the CRTC.



CanWISP 2020

Event	Attendees	Dates	Location
Canwisp 2020	315	March 2-4, 2020	Hilton Lac-Leamy
Canwisp 2019	293	March 25-27, 2019	Hilton Lac-Leamy
Canwisp 2018	242	March 26-28, 2018	Hilton Lac-Leamy
Canwisp 2017	176	Feb 13-15, 2017	Hilton Lac-Leamy
Canwisp 2016	150	Feb 23-24, 2016	Hilton Lac-Leamy
Canwisp 2015	77	March 10-11, 2015	Hilton Lac-Leamy
Canwisp 2014	25	Tuesday, February 4, 2014	Invest Ottawa
Canwisp 2013	15		Minto Suites Hotel



CanWISP 2020

We have participated in efforts to:

- Make upcoming spectrum auctions more accessible to very small service providers (August 2019 - ISED: Consultation on a Policy and Licensing Framework for Spectrum in the 3500 MHz Band (SLPB-002-19))
- Open up the Mobile Phone market to wholesale providers (May 2019 - CRTC: Review of Mobile Wireless Services (TNC 2019-57))
- Encourage ISED to allocate spectrum in smaller geographic areas more suitable to small providers (February and April 2019 - ISED: Consultation on a New Set of Service Areas for Spectrum Licensing (DGSO-002-18))
- Highlight the need for more appropriately priced spectrum fees for Point-To-Point links. (January and February 2019 - ISED: Consultation on License Fees for Point-to-Point Radio Systems (DGSO-001-18))

In addition, we were approached (along with CNOC, CCSA, ITPA and BCBA) by ISED to provide input into the design of their future funding programs.



CanWISP 2020

Impacting Change

- Not a sprint, it's a marathon
- Not a single meeting
- Consistent, professional, rational voice

Looking ahead

- Expect more communication from us

Next Steps

Join, Participate

- Respond to surveys, questionnaires
- Board Members